



Zafer Unluer

Managing Director, China Market Lead

As a member of Organon's Global Commercial leadership team Zafer is responsible for leading the China team to achieve broader patient access and develop new capabilities for the future.

Zafer brings more than 20 years of diverse commercial and leadership experience. Prior to his current role in China, he was the Head of Organon's Global Market Access & Trade Channels, where he redesigned the organization and developed new capabilities to enable review of new business development deals and expand access for existing assets. He possesses a deep understanding of the China market, as he was Head of the Diabetes Business Unit & Strategic Account Management for MSD China from 2018 to 2021, where he led his teams to achieve significant growth in the market. Earlier in his career, he held positions in finance, commercial operations, and consumer marketing with different multinational companies, including The Coca Cola Company.

Zafer has a civil engineering degree from Istanbul Technical University and an M.B.A. from Koc University in Turkey.

About Organon Organon is a global healthcare company formed to focus on improving the health of women throughout their lives. Organon offers more than 60 medicines and products in women's health in addition to a growing biosimilars business and a large franchise of established medicines across a range of therapeutic areas. Organon's existing products produce strong cash flows that support investments in innovation and future growth opportunities in women's health and biosimilars. In addition, Organon is pursuing opportunities to collaborate with biopharmaceutical innovators looking to commercialize their products by leveraging its scale and presence in fast growing international markets.

Organon has a global footprint with significant scale and geographic reach, world-class commercial capabilities, and approximately 10,000 employees with headquarters located in Jersey City, New Jersey.

For more information, visit <http://www.organon.com> and connect with us on [LinkedIn](#), [Instagram](#), [X](#) and [Facebook](#).